



The most important new feature built into every Wabash Trailer: **AFFORDABILITY**



Wabash National is making it easier for you to acquire new equipment with the introduction of Wabash National Financial Services. Regardless of the size of the deal, financing is vital to getting the equipment you need, when you need it.

With today’s budgets more constrained than ever you need customized and innovative finance solutions to help make your dollars go further whether you are looking for a single unit or to upgrade an entire fleet – with new or used equipment.

Benefits

- 100% Financing. Conserve your cash for other needs.
- Lowest Monthly Cost. Use the equipment with low monthly payments while it generates income.
- Flexible End of Term Options. The option to purchase the equipment, trade-up to new equipment, return the equipment or continue to make payments on a month-to-month basis.
- Flexible Terms and Payment Structures. Terms and payment plans can be structured to meet specific cash flow needs.
- Preserves Available Credit. Financing doesn’t tie up existing lines of credit so you have more available credit when you need it. Leasing doesn’t apply to bank loan covenants.
- Tax Benefits. You may be able to deduct monthly lease payments on True Leases as an operating expense. Consult with your accountant or tax advisor for more information.

Full suite of financial solutions to meet your individual needs

- Loans
- True Lease (FMV)
- Full \$100 payout lease
- TRAC lease
- Deferred payments
- Step-up payment plans
- Up to 84-month term
- Non-recourse financing and leasing
- Unrestricted non-bank financing
- Covenant-light, covenant-free
- Competitive rates
- Fast and easy application process

Work with your authorized Wabash National, Benson, or Transcraft dealer to identify the specific equipment, options, and accessories that meet your needs.

Once you have made your equipment selections, your dealer can suggest financing options based on your budget and business needs. Or you can contact Wabash National Financial Services directly.



Wabash National Financial Service
655 Business Center Drive
Horsham, PA 19004
1-800-646-WNFS (1-800-646-9637)



Rochester/Henrietta
1007 Lehigh Station Road
Henrietta, New York 14467
585-359-2011

Buffalo/Cheektowaga
2425 Walden Avenue
Buffalo, New York 14225
716-681-9500

Geneva
3515 Gates Road
Geneva, New York 14456
315-789-8543

Regional International's Year-End Pricing makes Expanding your Fleet Affordable.



2016 DuraPlate® Dry Vans
In-Stock, ready for delivery.
Monthly Payments As Low As

\$348⁰⁰

For Credit Qualified Customers, based on 72-month FMV Lease. Other terms and financing options are available.*



Wabash Van pictured for illustrative purposes only, actual item and accessory package is not pictured.

Payment Plans Designed for Affordability

Regional International, a network of commercial truck and trailer dealerships servicing Western New York and Northern Pennsylvania has teamed-up with Wabash Financial Services to bring you Year-End Payment Specials that make New 2016 Wabash National DuraPlate Dry Vans more affordable.

Whether you're looking for a single unit or to upgrade your entire fleet – Regional International and Wabash Financial Services will work with you to provide the best financing terms and payments for your business.

Regional International & Wabash National Financial Services: helping you get what you need when you need it.

- 100% Financing
- Lowest Monthly Cost; Terms to 72 months
- Flexible End of Term Options
- Flexible Terms and Payment Structures
- Preserves Available Credit
- May provide Tax Benefits

Designed for a wide range of freight hauls, Wabash DuraPlate Dry Vans provide maximum cube capacity, exceptional durability, lightweight performance and resale values among the best in the industry.

American Made Durability - backed by a 10-year limited warranty.*

Less Damage, More Uptime - designed to withstand your most abusive freight hauls.

Less Weight, More Freight - this composite van reduces weight without sacrificing strength and durability.

Learn more about Wabash National Financial Services solutions to meet your individual needs

- ✓ Loans
- ✓ True Lease (FMV)
- ✓ Full \$100 payout lease
- ✓ TRAC lease
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- ✓ Up to 84-month term
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* Consult your dealer for more details about the Wabash National Standard Limited Warranty for details on the 10-year limited warranty or other financing products, terms and options available from Wabash National Financial Services. \$348 payment option for a 72-month FMV Lease is available to credit qualified customers for applications received by December 31, 2016 and booked by January 31, 2017.